

**Environmental Defense Fund  
Gulf and Southeast Oceans Program  
Fisheries Conservation Manager  
Austin, TX  
Full Time**

---

**About the Organization**

With world attention focused on both the environment and the economy, Environmental Defense Fund is where policymakers and business leaders turn for win-win solutions. This leading green group, founded in 1967 has tripled in size over the past decade by focusing on strong science, uncommon partnerships and market-based approaches. You can be part of a vibrant workplace that welcomes diverse perspectives, talents and contributions, where innovation and a focus on results are a way of life. With programs from Boston to Beijing, Environmental Defense Fund is the only environmental group to receive an A rating from *Wired* magazine.

**Fisheries Conservation Manager**

The Fisheries Conservation Manager will oversee and coordinate catch shares projects in the Gulf of Mexico, to include Texas, Louisiana, Mississippi, Alabama and the west coast of Florida. This position will report directly to the Senior Conservation Manager, Gulf and Southeast Region and be a standing member of the Catch Shares Working Group.

Under the overall direction of the Gulf and Southeast Region Oceans Program Director, and direct supervision of the Senior Conservation Manager, this position will be responsible for the oversight and coordination of commercial catch share programs in the Exclusive Economic Zone in the Gulf of Mexico. The Fisheries Conservation Manager will manage a team of staff and consultants, as necessary, to ensure the Gulf and Southeast Region's goals and objectives are met. This position will also work with program leadership to coordinate the mission in the Gulf region, including meeting and communicating with federal and state officials, fisheries managers and chief scientists, catch share program administrators, council members and staff and other elected officials. This position will also work closely with all other marine user groups and catch share stakeholders, NGOs, and any other interested parties to effectively and efficiently coordinate the implementation of commercial and recreational catch shares in the Southeast.

**Primary Duties and Responsibilities**

Includes the following and other duties as assigned:

- Assist in designing and implementing broad strategies for the successful adaptation of commercial catch share programs in the Gulf of Mexico.
- Implement and oversee area specific tactics which will bring these strategy plans to fruition. This includes researching and marshalling human resources and fiscal assets, developing external partnerships, using media and outreach materials, conducting on-the-ground- assessments and identifying and developing key fishermen and stakeholder supporters.
- Develop and conduct fishermen and stakeholder education and outreach initiatives to foster catch share programs in the Southeast, including workshops, leadership training, media and communication training. Interact with news media as needed to promote and publicize projects.

- Identify, train and lead key fishermen and stakeholder supporters to: write Op-Eds and other media materials; reach out to state and federal congressional staff; and conduct congressional site visits. The position will also conduct fishermen exchanges and lobby days visits and other such activities as required and approved by the Senior Conservation Manager.
- Collaborate and oversee team functions necessary to achieve the catch shares mission, including: supervising outside consultants on the development of fisheries economic and business studies, market-based catch share studies, and scientific projects needed to implement catch shares programs in the Gulf.
- Oversee team efforts and consultants in collaborations which will identify, design, and implement entrepreneurial projects that help the fleet through re-investment opportunities such as loan programs, community trusts, coops, and other market-based incentives. Oversee research and analysis to identify solutions to project goals, including analyzing information from a variety of internal and external sources, and communicating results to the Senior Conservation Manager and other appropriate parties.
- Identify, design and oversee team efforts which will work directly with key fishermen and other stakeholders to effectively leverage their voices with council members, commission members, state and federal agencies executives and other key decision makers to implement catch shares throughout the Gulf. Participate in and/or oversee community outreach efforts to ensure successful plan implementation.
- Serve on federal and state advisory panels and committees key to advancing catch shares work in the Gulf.
- Coordinate with the Oceans National Policy Team as required by the Gulf and Southeast Regional Director.
- Engage in fundraising support activities and collaborate on proposals and reports required by grantors or other requesting parties as needed.
- Undertake and complete special projects as assigned by the Senior Conservation Manager.

### **Qualifications**

The successful applicant will have the following minimum qualifications:

- Graduate degree or, equivalent professional experience, in science, policy, economics, or law, in areas related to environmental or marine resources policy, aquatic sciences, environmental sciences or related fields.
- Minimum of five to seven years of related advocacy work experience.
- Strong understanding of state and federal policy making and political processes.
- Understanding of business, environmental, financial, scientific and other issues related to creating and maintaining sustainable fisheries.
- Demonstrable people and project management skills.
- Demonstrable analytic skills and ability to perform rigorous analysis in support of highly visible work.
- Demonstrable written and oral communication skills.

- Negotiation skills.
- Ability to garner consensus between disparate groups with conflicting priorities.
- Ability to recognize and build on market and strategic opportunities for progress.
- Capable of working with a variety of concerned parties, including government agencies, grassroots organizations and private firms, within strategic coalitions.
- A self-starter with the ability to think strategically and the initiative to work in a small regional office while effectively functioning as part of a larger program team.

### **Compensation and Benefits**

The expected start date for this position is June/July 2010. The position will be located in Austin, TX. The Environmental Defense Fund offers an excellent benefits package and a competitive salary that is commensurate with experience.

### **To Apply**

To be considered for this position, interested candidates must follow the link below to submit a resume, cover letter, and salary requirements:

[http://www.ceiconsulting.com/what/position\\_details.aspx?client=CEA&jobId=85](http://www.ceiconsulting.com/what/position_details.aspx?client=CEA&jobId=85)

Inquiries received via phone call or direct email will not be eligible for review.

*Environmental Defense Fund is an equal opportunity employer.*

**May 2010**